



Advocates & Consultants

REVLA W · INTERNATIONAL PRACTICE

India Desk Capability Statement

Indian counsel for international law firms, multinational companies, investors, and overseas teams handling India matters.

THE PROPOSITION

An Indian legal team built for cross-border work.

A dependable extension of your existing legal team in India.

International matters need more than a local referral. RevLaw connects bilateral context, Indian law depth, disciplined execution, and reporting that works for overseas teams. We help businesses enter, grow, transact, and resolve in India with confidence.

What the India Desk brings

Named Indian counsel, clear ownership, practical advice, local execution, and reporting that helps lead counsel and in-house teams stay in control.

01 / FOR OVERSEAS COUNSEL

Responsive co-counsel

Indian law support that fits the lead firm's strategy, timetable, reporting format, and client relationship.

02 / FOR GLOBAL BUSINESSES

Practical India execution

Advice that moves from market entry, investment, compliance, and operations into documents, filings, negotiations, and resolution.

03 / FOR INVESTORS

Decision-ready diligence

India-focused structuring, FEMA, diligence, regulatory mapping, transaction support, and closing actions.

04 / FOR EXISTING INDIA TEAMS

Ongoing local rhythm

A reliable legal health check, priority action register, escalation route, and continuing counsel relationship.

OPERATING MODEL

Seven layers keep the work moving.

Context · Indian law depth · clear ownership · local execution · overseas reporting · risk and privilege · continuity.

WHERE WE SUPPORT

Capabilities for the questions that matter in India.

Disputes & investigations

Commercial litigation, international arbitration, interim relief, enforcement, white-collar matters, and internal investigations.

Corporate & investment

Inbound M&A, joint ventures, FDI structuring, diligence, Companies Act compliance, and transaction execution.

FEMA & regulatory

FEMA, RBI, SEBI, CCI, licensing, compounding, reporting, sector regulation, and authority response.

Employment, data & technology

Indian employment, secondments, ESOPs, DPDPA compliance, data transfers, SaaS contracts, and technology regulation.

SECTOR AND COUNTRY CONTEXT

The India view, connected to your market.

We support matters across sectors and coordinate with the jurisdictions most active in India-related work.

Industries

Technology & AI	Healthcare & Pharma	Manufacturing	Infrastructure	Financial Services & Fintech	Real Estate
Renewable Energy	Retail & E-Commerce	Media & Entertainment	Education & EdTech	Automotive	ESG & Sustainability

Country desks

USA	UK	UAE	Singapore	Japan	EU	Germany	France	Australia	Canada	Hong Kong
South Korea	Saudi Arabia	Netherlands								

SCENARIO PLAYBOOKS

A clear workflow from first question to next action.

The right starting point depends on the matter in front of you.

01 India market entry

Clarify ownership, sector, and operating model. Map FDI, licensing, employment, data, and launch-readiness workstreams.

02 Cross-border dispute

Preserve documents, identify urgent relief, align Indian law positions, and coordinate pleadings, hearings, evidence, and reporting.

03 Inbound investment

Define deal structure, run India-focused diligence, advise on FEMA and corporate issues, and support negotiation and closing.

04 Regulatory response

Identify the authority, deadline, and exposure. Prepare response strategy, remediation, and prevention actions.

05 Ongoing India operations

Review recurring legal friction and prioritise contracts, employment, privacy, governance, reporting, and escalation routes.

06 Overseas reporting

Receive concise written updates, risk flags, decision points, and next actions in the format your team already uses.

TYPICAL OUTPUTS

Work products that help teams decide.

Context note

Scope, urgency, stakeholders, forum, and the decisions that need to be made.

Risk and action map

Priority legal issues, owners, deadlines, and practical options.

Execution plan

Documents, filings, negotiation steps, hearings, reporting cadence, and close-out actions.

Designed to work with your existing counsel team.

RevLaw can operate as Indian co-counsel, local execution partner, or continuing external Indian counsel depending on the matter.

TRUST AND CONFIDENTIALITY

A trusted extension of your legal team.

Cross-border matters move through several teams and time zones. Our process keeps sensitive context controlled, documented, and easy to govern.

01

Conflict checks

We identify conflicts before substantive work begins.

02

Need-to-know access

Matter context is shared only with the people needed for delivery.

03

Clear engagement terms

Scope, communication routes, fees, and reporting expectations are agreed early.

04

Close-out discipline

The final record, action list, and next recommendations are handed back clearly.

START WITH CONTEXT

Plan your next India matter with confidence.

Share the high-level question, deadline, or procedural context. We will help identify the right India Desk starting point.

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This capability statement is for general information only and does not constitute legal advice or an engagement.